



Future Model for Mobility Management Services - Follow Up

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Services

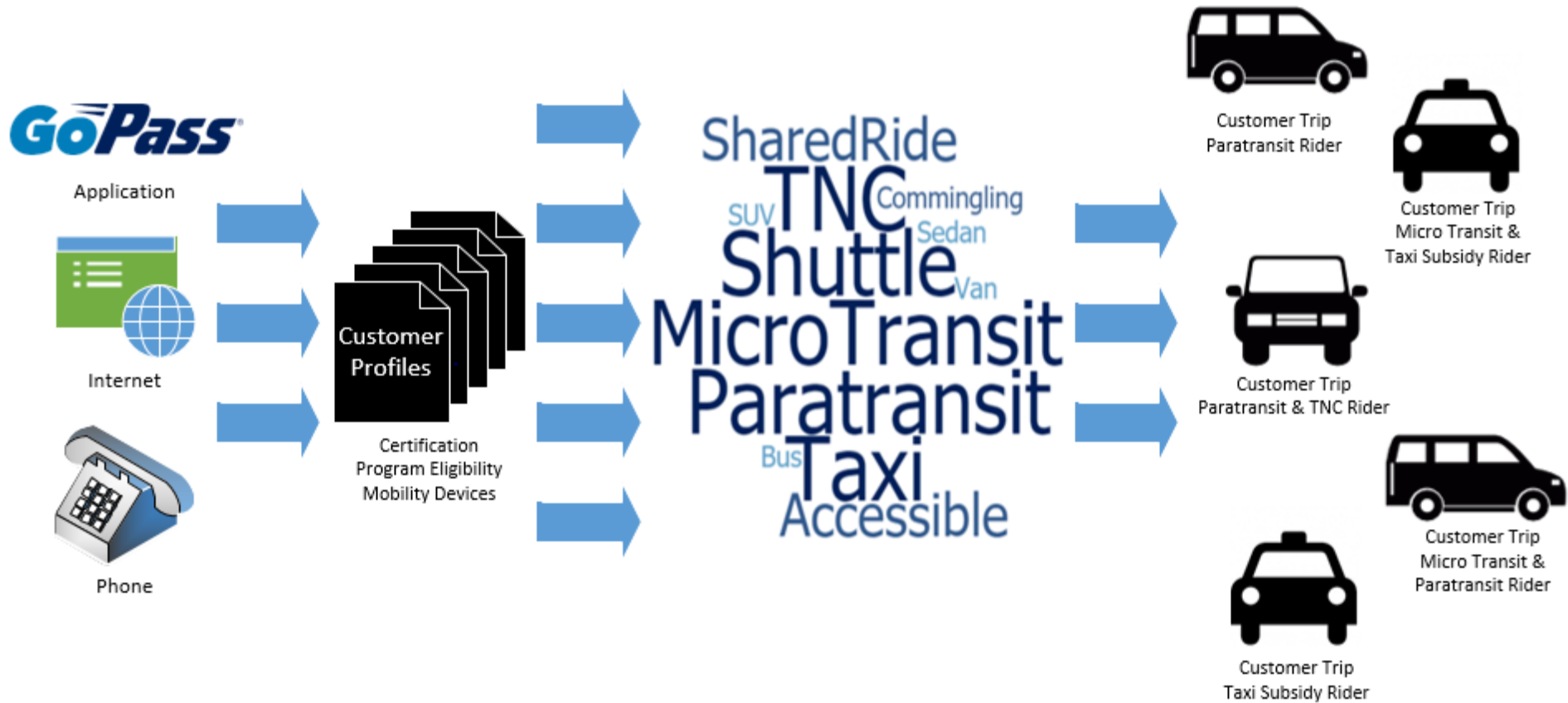
July 10, 2018



Agenda

- MMS Model
- Operator Wages
- Lyft Pilot Background Checks
- Subsidy Per Passenger Comparison
- Industry Feedback
- Timeline

MMS Model





Current vs Future Contract Model

Current	Future
One Prime Contractor	One Prime Contractor
One Service Subcontractor	Multiple Service Subcontractors
Mixture of prime and DART provided vehicles	Providers own vehicles; no DART provided vehicles
Branded Vehicles	Vehicle Decals
Liquidated Damages	Liquidated Damages and Incentives
Prime Does Reservations, Scheduling & Dispatch	No Change
Prime Proposed & Brought Technology	No Change
DART Inhouse Certification & Eligibility	No Change
DART Customer Relations	No Change
DART Contract Compliance & Audit	No Change

Operator Wages

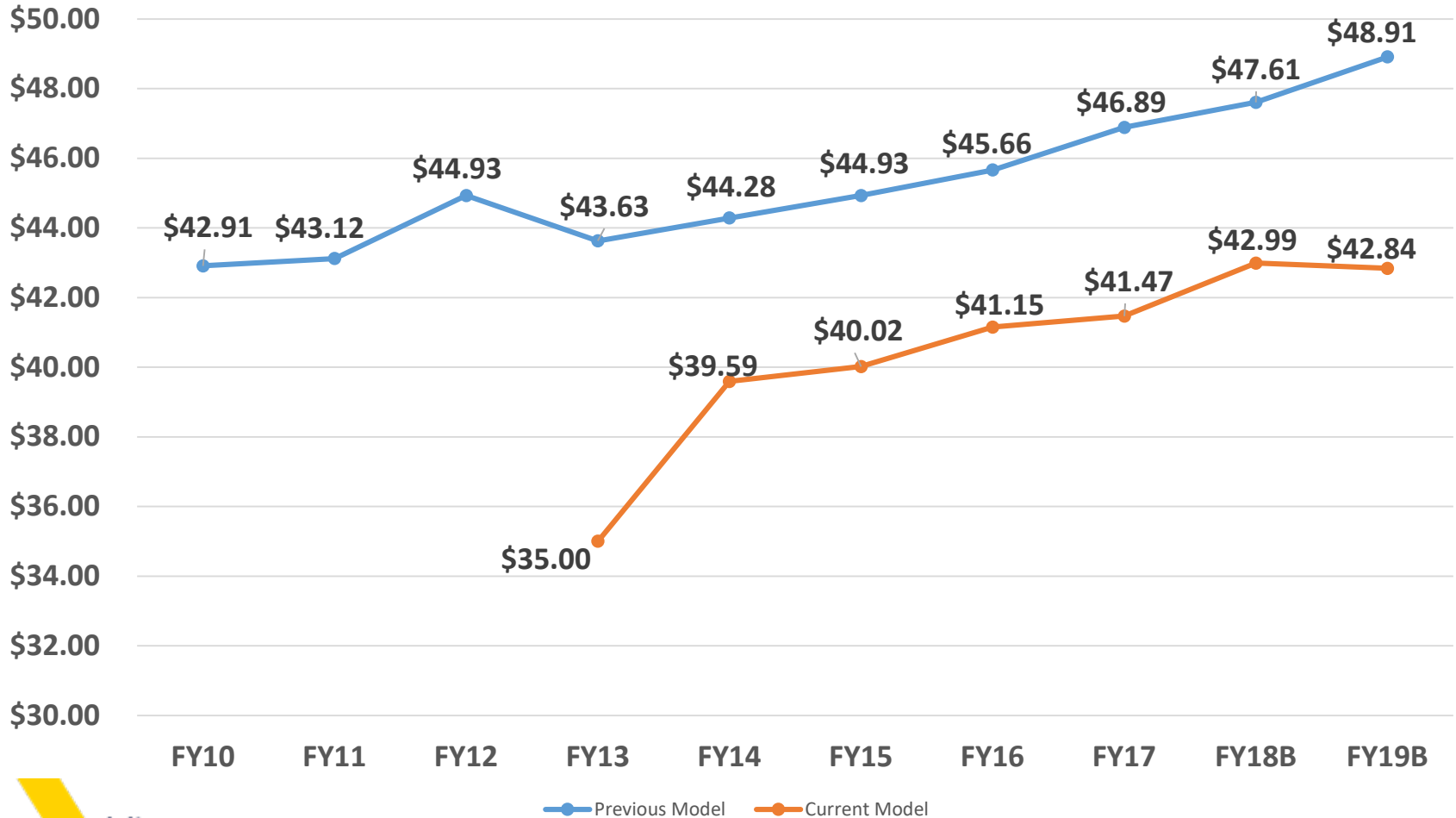
Service Type	Wage Range
Paratransit/On-Call	\$12.53 - \$18.41
GoLink	\$13.53 - \$19.41

Lyft Pilot Background Checks

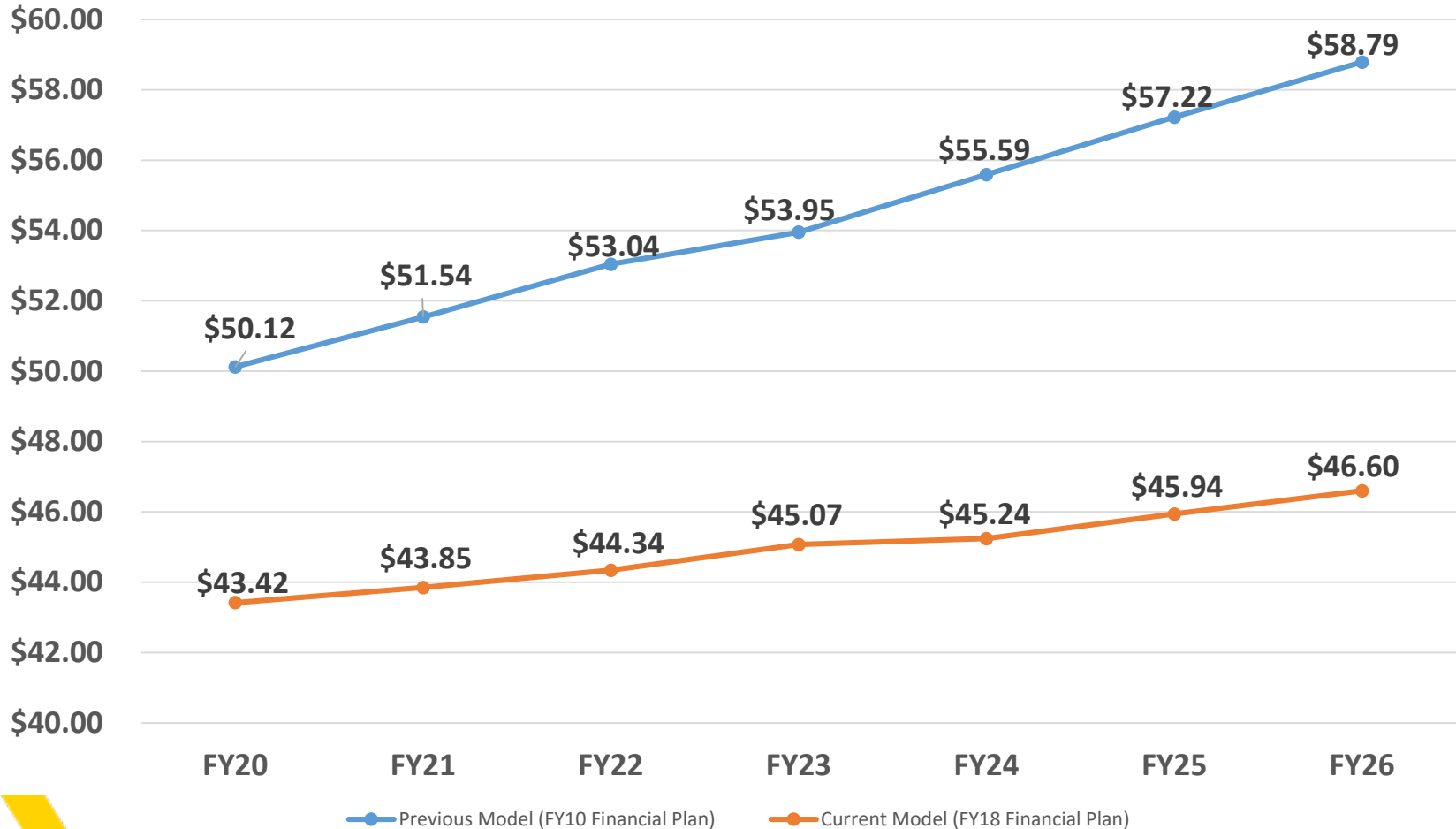
Lyft performs background checks on potential drivers to screen out those with a history of:

- Violent Crime
- Sexual Offenses (including screening against National Sex Offender Registry)
- Disqualifying Felonies
- Disqualifying Drug-Related Offenses
- Disqualifying Theft or Property Damage Offenses

Subsidy Per Passenger Comparison, Past vs. Current Model FY10-19



Subsidy Estimate – FY10 vs. FY18 Financial Plan



Industry Review Feedback

11 Responses Received July 3, 2018 from:

- First Transit
- Ford Smart Mobility
- HBSS
- Irving Holdings
- Keolis
- MV Transportation
- Routematch
- RATP Dev
- Transdev
- Trapeze
- Wildcatter

Industry Review Feedback

- Time needed from contract award to startup
 - Responses indicate 6 month minimum startup period
- Soft Start of New Model & Associated Costs
 - Most open to 3 month soft start for additional cost
- Payment model
 - Responses varied, but weighed toward cost per trip or per revenue hour
- Most respondents favor either Incentive only (4) or combination of incentives/disincentives (5)
- Responses generally open to providing either Broker or Broker + Provider model

RFQ/RFP Timeline

March 16, 2018	Issued RFQ for Technology Solutions
April 16, 2018	RFQ Submissions Received
June 5, 2018	OSS Committee Briefing
June 2018	RFQ Evaluation Completion & Recommendation
June 12, 2018	Industry Review Issued
July 3, 2018	Industry Reviews Comments Received
July 10, 2018	OSS Committee Follow-up Briefing
July 2018	Issue RFP Solicitation
August 2018	RFP Submissions Due
September 11, 2018	OSS Committee Briefing
October 2018	RFP Evaluation Completion & Recommendation
November 13, 2018	OSS Committee Approval
December 11, 2018	COTW/Board Approval
December 2018	Contract Award
October 1, 2019	Contract Startup



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