

# Contract for SPEAR System Software Maintenance

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Administrative Committee  
July 10, 2018





# The Big Picture

# Digital DART

Applications/Databases

End Users



Fiber

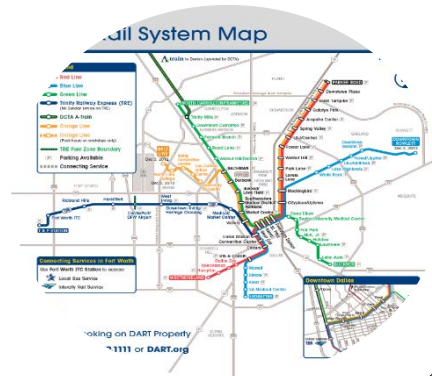


Wi-Fi



Network Infrastructure

AGILE



Headquarters



ITS/IVC

LAN



Cloud





# Background

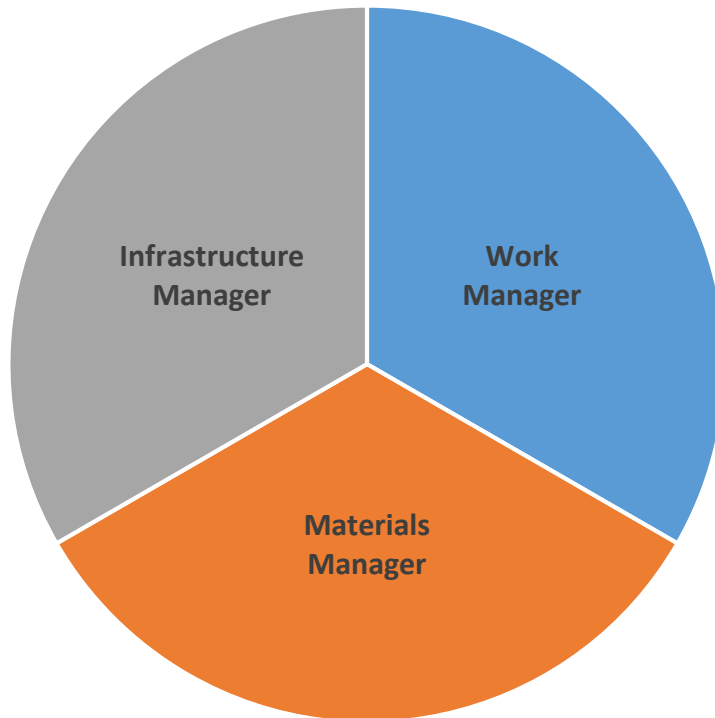
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- SPEAR is an Enterprise class system of work order assignments
- Infor is discontinuing investment in Spear software products
- Spear will be replaced by the end of FY 2020 with a new system
- DART must maintain the Spear system until the system replacement is complete.
- Software maintenance will include:
  - support for bug fixes
  - online telephone support
- The system replacement process is currently in the Request for Proposal phase



# Infor (Spear) Software

## SPEAR MODULES



- Currently 1,100 active accounts
- Approximately \$31M in inventory assets
- Supplier software support is through an annual Software Maintenance Agreement (SMA)



# Contract Purpose

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- This contract is to provide annual software maintenance services for Infor SPEAR software



# Procurement Process

Negotiated with Infor
Pursued Alternatives
Negotiated Pricing Schedule with Stellar
Award Considerations: M/WBE Requirements



# Contract Scope

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- Award maintenance and support contract for the SPEAR system to STELLAR Services Inc. for 2 base years and 2 one-year options
- Support includes technical assistance, upgrades, patches, and modifications

# Infor Software/Hardware Maintenance Agreement

- In 2018, DART negotiated a 2-year base agreement with two, one-year options
- 3% increase per year after base
- Base contract term is October 1, 2018 – September 30, 2020

	Infrastructure Manager	Work Manager	Materials Manager	Contract Admin Fee	Annual Amount	Total NTE
2018/2019 2-year Base cost	\$ 14,232.41	\$158,079.17	\$158,079.17	\$9,911.72		\$340,302.47
2020/2021 1 <sup>st</sup> Option Year	\$7,510.23	\$83,415.97	\$83,415.97	\$5,230.26	\$179,572.42	\$519,874.90
2021/2022 2 <sup>nd</sup> Option Year	\$7,810.64	\$86,752.61	\$86,752.61	\$5,439.48	\$186,755.34	\$706,630.03

- Pricing is determined to be fair and reasonable



# Stellar Services, Inc.

Provides IT maintenance and support of Infor's Asset Management solution

Experience with multiple Transportation Authorities

Authorized Infor Partner since 2015

Certified M/WBE Information Technology consulting firm

Headquartered in New York, NY

Founded in 1993 by the current owner



# Recommended Contract Award for Board Approval

## Approval of a resolution to:

- Award a contract with Stellar Services Inc. which includes 2 base years and 2 one-year options for SPEAR system software maintenance.
- Award a contract in an amount not to exceed \$340,302 for 2 years (24 months)
- Approval of this contract will support the achievement of Board Strategic Priority 6: Innovate to improve levels of service, business processes and funding





# Questions

